

ab•so•lute, *adj* -



flawless; free from imperfection; complete; perfect



vacancy details

Job Title	Business Development Executives
Location	Warrington
Duration	Permanent position
Salary	£15,500 – 18,360 per annum

Job Description	<p>Due to expansion my client is looking for experienced B2B Business Development Executives to join their team. You will develop a pipeline of clients to ensure continual company growth. This is a B2B desk-based role, and previous experience in a similar role is essential.</p> <p>Dealing with business to business calls, you will assess opportunities and target markets, information gathering on clients and competitors, generating leads for possible sales, follow up any sales activity conducted and write formal proposals.</p> <p>You will prospect a range of products and services to a high variety of businesses. You will constantly seek to deliver and exceed targets, have a strong focus on meeting and exceeding client expectations and have a high drive for delivering an exceptional customer experience.</p> <p>Previous experience within a similar environment is essential. Working Monday to Friday 9am-5.30pm. Salary £15.3k - £18360 dependant on experience, plus uncapped bonus.</p>
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Contact details for this position:	
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